



bodus gmbh, headquartered in Aarau, is a renowned specialist in sewer technology. We offer an extensive product portfolio in the areas of sewer cleaning, sewer and shaft inspection, sewer renovation and leak testing of pipelines. Our company stands for quality and comprehensive service.

With sales offices in North Rhine-Westphalia and an EU warehouse in Germany, we operate internationally and are always close to our customers.

For our international presence, we are looking for a motivated and committed employee to work as an experienced

international sales and training manager – with technical understanding and practical affinity

Your tasks:

- International training: Planning, organization and implementation of training for our international customers and partners
- Sales & customer relations: Active sale of our products and communication of our company profile to international customers
- Participation in trade fairs: Representation of the company at national and international trade fairs as well as active customer acquisition and network maintenance
- Technical advice: Provision of in-depth know-how in the areas of house liners, coating technology and sewer technology
- Process optimization: Identification of training needs and further development of internal processes to increase customer satisfaction
- Team leadership: Coordination and guidance of training teams as well as close cooperation with the specialist departments
- Market observation: Active observation of international market trends and competition analysis for continuous improvement of our offers

Your qualifications, skills and talents

- **International experience:** Proven professional experience in international business in this industry, ideally in sales and in conducting training courses
- **Expertise:** In-depth knowledge of house liners, coating technology and sewer technology
- **Strong communication skills:** Strong ability to communicate complex technical content in an understandable way – in English and ideally in other languages
- **Willingness to travel:** Willingness to travel internationally
- **Leadership skills:** Experience in conducting training
- **Intercultural skills:** Ability to work successfully in a multicultural environment

We offer:

- A high degree of personal responsibility and the opportunity to contribute your own ideas
- Flexible working hours and excellent social benefits
- An innovative, international working environment in a growing company
- Flat hierarchies and a motivated, cooperative team
- A wide range of training and development opportunities...
- ...and many other positive aspects

Does this appeal to you? We look forward to receiving your application documents, including salary expectations, by email to w.joller@bodus.ch or by post to:

Confidential

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